

One Chalet Drive
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603 654 2040
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About Roedel Companies:

Roedel Companies, LLC is an integrated hotel investment, construction and management company. Roedel Companies constructs, owns and operates nationally branded hotels, primarily in the limited-service, mid-service, upscale and extended-stay segments. Roedel Companies' properties are located primarily in the Eastern United States.

In addition to owning and operating hotels, Roedel Companies also offers hotel investors its "Total Hospitality Solution" by providing hotel development, construction, pre-opening, FF&E purchasing and installation and management services through its subsidiary companies ROK Builders, LLC and RGH Hospitality, LLC. Roedel Companies' "Total Hospitality Solutions" generates Positive Free Cash Flow (EBITDA) for hotel owners by designing, building and maintaining premium, nationally branded hotels, providing world class guest service, maximizing revenue and controlling operating costs.

Roedel Companies was formed in 2000 as the successor to Chalet Susse International Inc., which developed, constructed, owned, operated and franchised a chain of Susse Chalet and Grand Chalet hotels throughout the Eastern United States from 1968 to 2000. Chalet Susse was one of the largest privately owned limited-service hotel chains in the industry with over 45 hotels in the Eastern and Midwestern United States.

Asset Portfolio:

Roedel Companies, and its affiliates, currently own and operate the following portfolio. The assets were built, acquired and are currently managed by Roedel Companies and its subsidiary companies, ROK Builders and RGH Hospitality.

Location	Asset Type	Size	Role
Hilton Garden Inn Manchester Downtown, NH	Hotel	125-rooms	Built/Own/Operate
Hilton Garden Inn Poughkeepsie/Fishkill, NY	Hotel	111-rooms	Own/Operate
Holiday Inn Express & Suites Worcester/Auburn, MA	Hotel	113-rooms	Built/Own/Operate
Hampton Inn & Suites Tilton, NH	Hotel	92-rooms	Built/Operate
US Navy Bachelor Officer Quarters Newport, RI	BOQ	150-rooms	Built/Operate
US Navy Bachelor Officer Quarters Groton, CT	BOQ	150-rooms	Built/Operate
The Patio at the Hilton Garden Inn Manchester, NH	Restaurant	165-seats	Built/Own/Operate
The Pavilion at the Hilton Garden Inn Manchester, NH	Restaurant	70-seats	Built/Own/Operate
The Riverview Mill Wilton, NH	Industrial	100,000 SF	Own/Operate



RGH Hospitality, LLC

A majority owned subsidiary of Roedel Companies, RGH Hospitality is a hotel management company which operates limited-service, mid-service, upscale and extended-stay hotels in the Eastern United States.

RGH Hospitality's senior management has over 25 years experience operating national and regional hotel brands for full-service hotel companies, franchise owners, investors and financial institutions. RGH Hospitality currently operates Hilton Garden Inns, Holiday Inn Express & Suites and Hampton Inn & Suites.

In addition, RGH Hospitality manages food and beverage facilities at the Hilton Garden Inn Manchester, NH on behalf of Roedel Companies.

RGH Hospitality delivers **optimal cash flow by maximizing revenue, controlling costs, delivering world class guest service and maintaining hotels in first class condition.** For more information, please contact Glenn Hardman, President of RGH Hospitality, at 603-654-2666 or ghardman@roedelcompanies.com.



ROK Builders, LLC

A wholly-owned subsidiary of Roedel Companies, ROK Builders is a hotel construction management company specializing in new hotel design, construction and renovations, primarily in the limited-service, mid-service, upscale and extended-stay market segments in the Eastern United States.

With over 40-years of combined experience designing, building and renovating hotels, ROK's senior management has built over 65 hotels from the ground up and completed over 300 renovations. Since 2004, ROK Builders has completed hotel construction and renovation work for national hotel brands including Hilton Garden Inn, Hampton Inn & Suites, Holiday Inn Express & Suites, La Quinta Inn & Suites and Fairfield Inn by Marriott.

ROK Builders' expertise in the hotel construction business has earned it a reputation for delivering **well-designed and cost-efficient hotels on time and on budget.** ROK Builders' new hotels and hotel renovations are designed to **maximize revenue, control costs, and deliver optimal free cash flow** to owners and investors. For more information, please contact Fred B. Roedel, III, President of ROK Builders, at 603-654-7160, ext. 105 or fredroedel@roedelcompanies.com.

Recently Awarded Contracts:

Owner	Scope	Contract Type	Entity
La Quinta Corporation	11 La Quinta Inns- 1,330-rooms	Renovations	ROK Builders
Och Ziff Realty	9 Fairfield Inns- 1,007-rooms	Renovations	ROK Builders
Moultonborough Hotel Group	Hampton Inn - 92-rooms	New Build/Operations	ROK Builders RGH Hospitality

Ownership & Senior Management:

Fred B. Roedel **Member of Roedel Companies and Senior Advisor**
Founder and CEO of Chalet Susse International with over 40-years of experience owning, operating, franchising and developing privately owned and nationally franchised hotels

Fred B. Roedel, III **Managing Member of Roedel Companies & President of ROK Builders**
Oversees short and long-term development financing for Roedel Companies and is responsible for hotel construction and renovation projects through ROK Builders

David W. Roedel **Managing Member of Roedel Companies**
Oversees real estate and hotel development, equity investments and marketing efforts for Roedel Companies

Glenn A. Hardman **Manager and President of RGH Hospitality**
A 25 year hospitality professional, responsible for operating all company owned hotels and pursuing third-party operating agreements through RGH Hospitality

W. Duncan Reed **Director of Finance**
Responsible for cash management, consolidated Profit/Loss statements, taxes, audits and insurance

Mary L. Burke **Director of Administration**
Oversees all corporate administration, employee benefits and employee development

Robert M. Kukish **Director of Construction**
Oversees all company owned and third-party new construction and renovation projects on behalf of Roedel Companies and ROK Builders, LLC

Patricia Woodworth **Controller**
Responsible for producing Profit and Loss statements and auditing operational procedures and controls at all company owned and third-party managed hotels and restaurants

Total Employees: 180

Headquarters:

Roedel Companies, LLC
Summit Executive Offices
1 Chalet Drive, Suite 201
PO Box 598
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Contact Information:

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Awards and Recognition:

Hilton Hotels Corporation "Deal of the Year" Award - Hilton Garden Inn, Manchester, NH	2004
Dutchess County (NY) Business Association "Company of the Year" – Roedel Companies/Hilton Garden Inn, Fishkill, NY	2004
New Hampshire Business Magazine "Fastest Growing NH Companies" – Roedel Companies	2004
Manchester (NH) Historic Association "Historic Preservation – New Development" – Roedel Companies/Hilton Garden Inn, Manchester, NH	2007
New England American Builders & Contractor Association "Best Commercial Development over \$10 million – Hilton Garden Inn, Manchester, NH"– ROK Builders	2007
New Hampshire Magazine "21 Best Bars in NH – The Patio" – Hilton Garden Inn, Manchester, NH	2008
New Hampshire Business Review "Best of Business Awards – Best Business Class Hotel" – Hilton Garden Inn, Manchester, NH	2009